



KEEP IT
MADE IN
AMERICA

“Using Procurement Policies to Support American
Manufacturing Jobs in Renewable Energy”

Brian Lombardozzi

Vice President State Government Affairs

@youvebeendozed

ALLIANCE FOR
american
manufacturing

About AAM



Partnership formed in 2007 by some of America's leading manufacturing companies and America's largest industrial union – the United Steelworkers.



Work in a cooperative, nonpartisan way for one goal: strengthening American manufacturing and therefore our nation's economic and national security.




Mission is to provide policymakers with useful analysis of the issues, as well as innovative policy ideas to move us toward effective solutions.

When Maryland develops clean energy generation projects in the state, demand-side policies create a market for component parts and equipment produced by clean energy manufacturers.

U.S. courts recognize states can impose domestic preferences where they are acting as market participants in government contracting.





Simply put,
states are free to require
domestic preferences
in their contracting and
do not violate
any obligations made under
international agreements.

Maryland State Finance and Procurement code could serve as a model:

- ▶ *Buy American Steel Act*, State Finance and Procurement Article, §12-101 and 17-301—17-306
- ▶ Code of Maryland Regulations (COMAR)
21.11.14 American-Manufactured Goods and Services Preference

Trade Policy Matters

< Tweet +

 **Brian Lombardozzi**
@youvebeendozed

The US issued antidumping tariffs on Chinese solar panels in 2012 under Obama, but many Chinese companies found ways around the duties. In 2014 Obama did it again. China's unfair trade practices violate WTO agreements and create economies of scale that inhibit foreign production.

AAM  @KeepitMadeinUSA

Worth reading the @youvebeendozed series on China-made #solar panels in light of today's trade decision. "These cheap imports not only threaten U.S. domestic manufacturing jobs in the sector but expose many communities in China to further pollution.." americanmanufacturing.org/blog/entry/the...

2016 Median Pay Comparison for U.S. Energy Sector Jobs



Occupation:	Petroleum Engineers	Nuclear Engineers	Mining and Geological Engineers	Power Plant Operator, Distributors, and Dispatchers	Wind Turbine Technicians	Solar Photovoltaic Installers
2016 Median Pay:	\$128,230 per year \$61.65 per hour	\$102,220 per year \$49.14 per hour	\$93,720 per year \$45.06 per hour	\$78,370 per year \$37.68 per hour	\$52,260 per year \$25.13 per hour	\$39,240 per year \$18.87 per hour
Typical Entry-Level Education:	Bachelor's degree	Bachelor's degree	Bachelor's degree	High school diploma or equivalent	Postsecondary nondegree award	High school diploma or equivalent
On-the-job Training:	None	None	None	Long-term on-the-job training	Long-term on-the-job training	Moderate-term on-the-job-training

Recommendation:

Any publicly funded clean energy project should require the use of domestic iron, steel, and manufactured products

**KEEP IT
MADE IN
AMERICA**



@KeepItMadeinUSA



facebook.com/AmericanManufacturing



instagram.com/AmericanManufacturing



youtube.com/AmericanMfg



www.pinterest.com/americanmfg/

ALLIANCE FOR
american
manufacturing